

Baldwin Technology Company, Inc.



2 Trap Falls Road
Suite 402
Shelton, CT 06484-0941
USA

Tel: 203 402 1000
Fax: 203 402 5500
www.baldwintech.com

PRESS RELEASE

13th November 2006

BALDWIN SIGNS SALES AGREEMENT WITH FALK

Baldwin Technology has signed a cooperative agreement with FALK GmbH, Westerburg, Germany, concerning worldwide sales of FALK technologies for the graphic arts market. The new agreement, which gives Baldwin exclusive sales rights outside Europe, covers FALK offset dampening solution equipment and dampening solution filtration systems. This latest alliance further strengthens Baldwin's global market position as a supplier of press accessories and controls for sheet-fed offset, commercial web offset and newspaper printing.

"The partnership with FALK allows Baldwin to offer customers in all segments of the offset printing market a comprehensive portfolio of system solutions for fountain solution management, representing the latest state-of-the-art in process water technology and fountain solution recycling," explains Martin Buttler, managing director of Baldwin Germany GmbH, Friedberg, Germany. "This partnership reflects Baldwin's strategy of providing automated systems that enable high-quality, profitable production while being environmentally friendly."

Peter Leyendecker, joint managing director of FALK with Erhard Burggraf, comments: "We are delighted that Baldwin has decided to integrate our process water and water treatment equipment into its product offering for all offset printing segments and agreed to provide marketing and support through its worldwide sales and service organization. This partnership will help FALK's innovative technologies break into printing sector in all corners of the globe."

The first outcome of the new cooperative venture was presented by Baldwin at the recent Ifra Expo and Graph Expo exhibitions with the launch of the low-maintenance Long-life filtration Cleaning Management system (LCM), which cleans the circulating solution with unprecedented efficiency. LCM fills the gap between the systems Performance Filtration and Long-life filtration Cleaning and Disposal Management (LCDM) in Baldwin's portfolio of filtration products. These complement the functionality of Baldwin's fountain solution mixing and cooling units for sheet-fed offset, newspaper,

and heatset web offset presses. In the first stage LCDM cleans the dirty solution and returns it to the fountain solution circuit, while in the second stage the highly concentrated dirty liquid is further treated so that only an easily disposable, solid residue is left.

Future enhancements to FALK filtration systems will be directly integrated into Baldwin's fountain solution management systems.

END

About BALDWIN

Baldwin Technology Company, Inc. is a leading international manufacturer of press accessory and controls for the commercial and newspaper printing industries. Baldwin supplies market-leading automated cleaning; dampening and temperature control; drying and curing, and web accessory technologies, products and systems.

With headquarters in Shelton, Connecticut, USA, Baldwin has operations strategically located in the major print markets and distributes its products via a global sales and service infrastructure. Established in 1918, Baldwin employs approximately 510 people worldwide. Since 1987, Baldwin Technology Company, Inc. has been listed on the American Stock Exchange.

For further information, visit the Baldwin website at: www.baldwintech.com

About FALK GmbH

FALK GmbH, the process water specialist headquartered in Westerburg-Sainscheid, was founded in 1989. Since then, it has focused on research, development, and production in the area of water purification systems as well as process and rinsing water treatment. With a series of leading solutions, FALK has gained a reputation as a standard-setting supplier of high-tech equipment and processes spanning a variety of industries. In addition to the printing industry, FALK also develops individual solutions for customers in the optics, metal processing, electrical, food services, flat glass, and steel sectors. The company employs around 50 people at its head office and also maintains a subsidiary in Switzerland.

For more information about FALK GmbH, visit www.falk-gmbh.com.

Issued on behalf of:

Baldwin Technology Company, Inc.
Tel: +1 203 402 1000
Fax: +1 203 402 5500

by:

AD Communications Ltd
Tel: +44 1372 464470
Fax: +44 1372 468626

Further information from:

Kurt Depner
at Baldwin Germany GMBH
Tel: 00 49 82179420
Email: depner@baldwin.de

Philip Paris/Greg Mills
at AD Communications
Email: pparis@adcomms.co.uk
gills@adcomms.co.uk